



Provision of Service Process

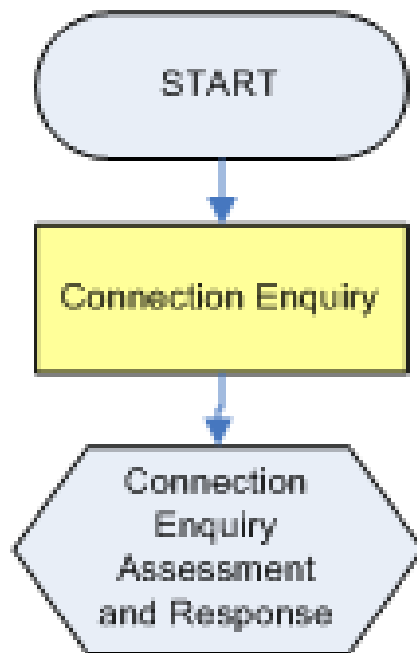
Getting You Connected

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Network Planning and Performance

Process overview

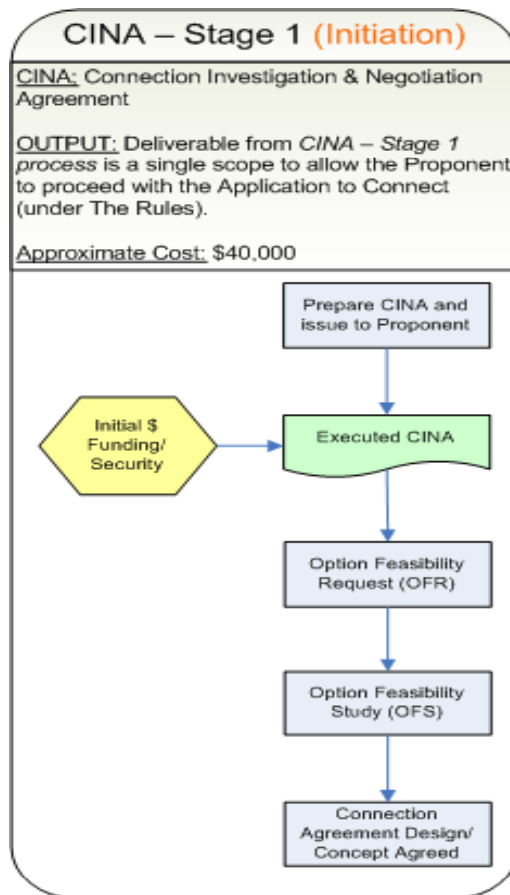
- Stage 1 – Initiation ‘Connection enquiry’
- Stage 2 – Feasibility ‘Connection application’
- Stage 3 – Development (optional)
- Stage 4 – Offer to Connect
- Stage 5 – Implement Design and Construct
- Ongoing Operation and maintenance

Connection Enquiry



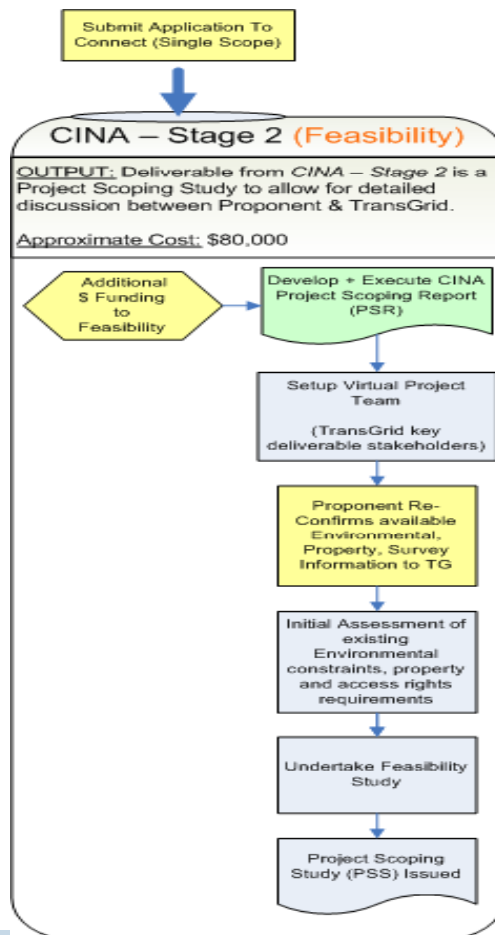
- This is the start of the official process under The Rules
- Prior to this you may have already come to us to talk at a very high level about your project
- Needs to be a formal enquiry, in writing, but not a massive amount of detail
- No \$ on the table yet

Stage 1 - Initiation



- In this stage we will work with you to explore connection options
- Outcome of the stage is single scope to allow you to proceed to Application to Connect (Stage 2)
- Funded by you under CINA arrangement. (approx. \$40k)

Stage 2 - Feasibility

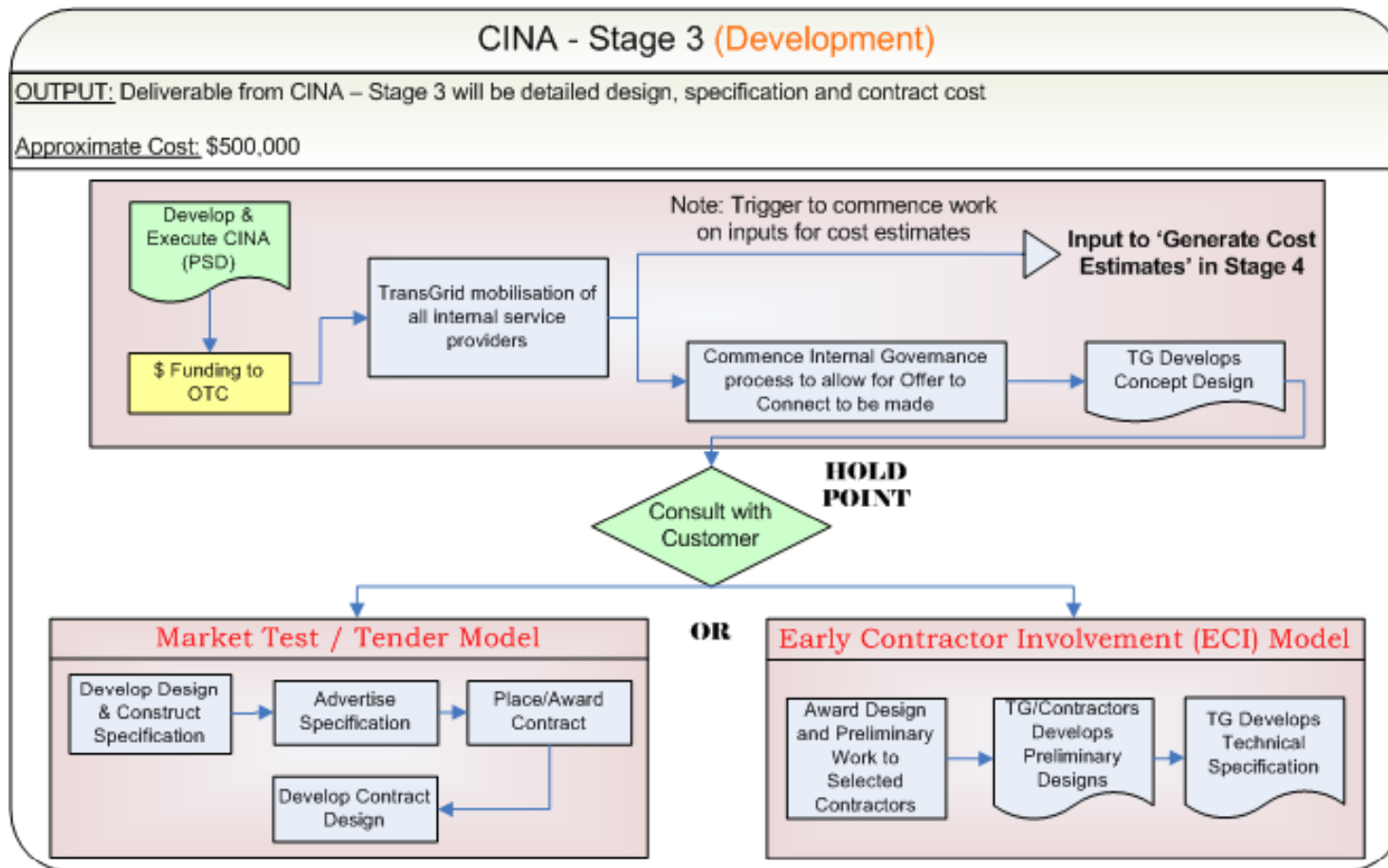


- TransGrid set up a dedicated project team to ensure appropriate resources and expertise is focused on project.
- Outcome of the stage is a Project Scoping Study to allow for detailed discussion between Us and You.
- Funded by you under CINA arrangement. (approx. \$80k)

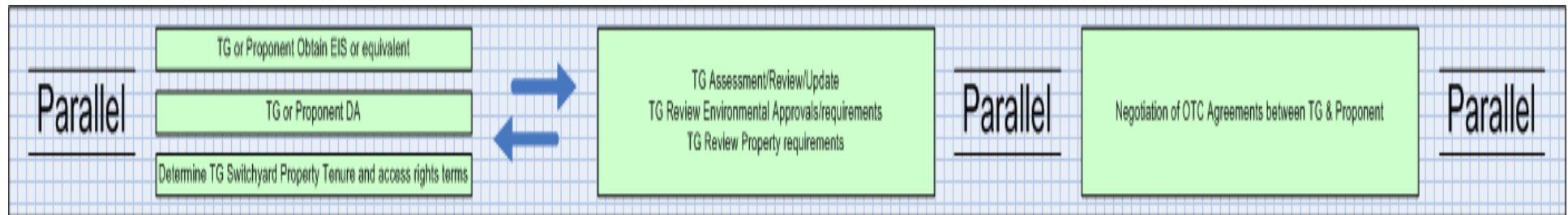
Stage 3 - Development

- TransGrid fully mobilise all internal resources necessary for delivery of the project
- Decision by You within the process whether TransGrid go to market for the D&C contract or direct award (ECI model). (Time and Cost Question)
- Funded by You under CINA arrangement (approx. \$500k)
- Outcome of the stage is a detailed design, specification, and estimate of construction cost

Stage 3 - Development



Processes Running in Parallel to the First 3 Stages



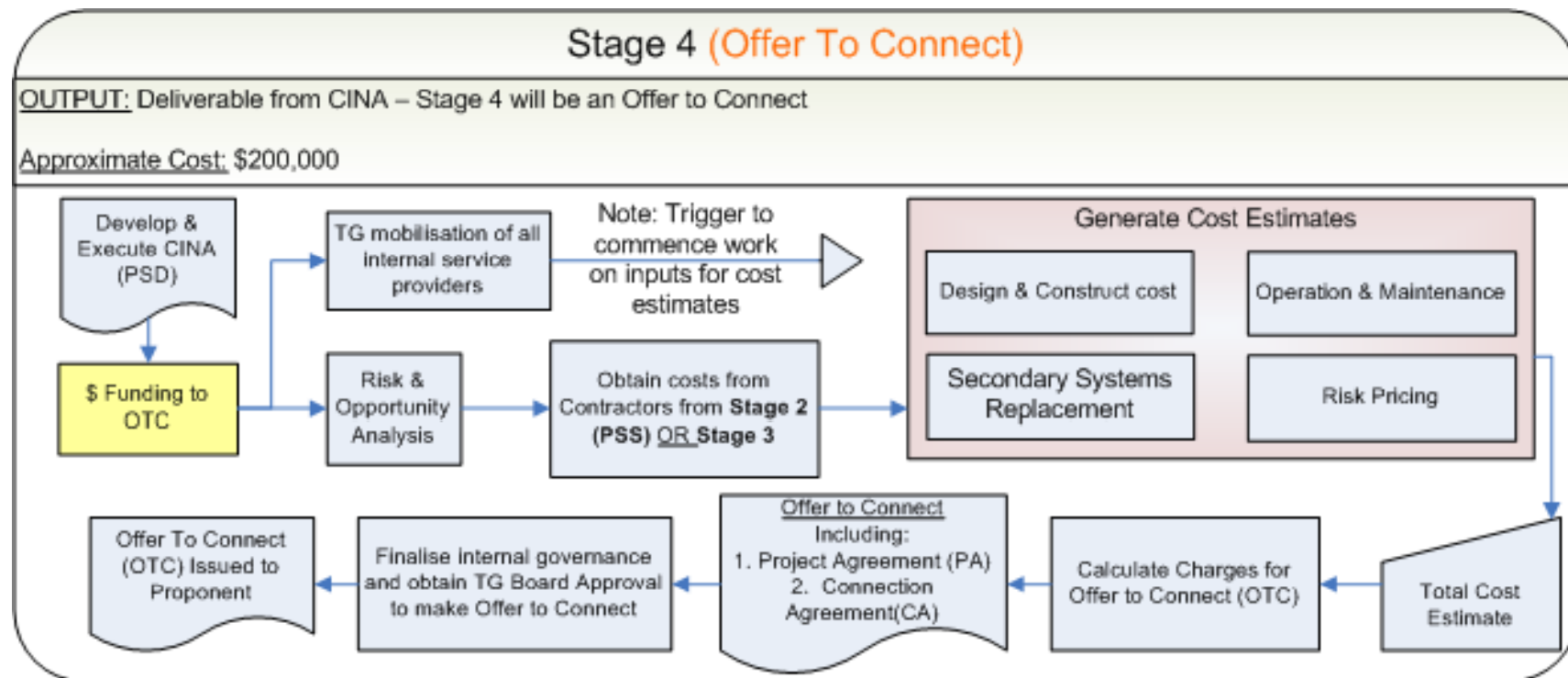
In parallel whilst we move through the first 3 stages:

- Property issues need to be addressed.
- Environmental and approval issues need to be agreed as to responsible party and advanced.
- Commercial negotiation of the Offer to Connect contracts/agreements should be progressing.

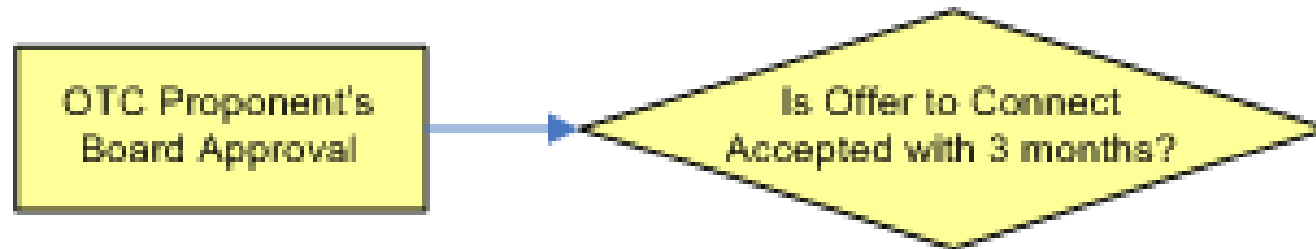
Stage 4 – Offer to Connect

- If You are proceeding with to financial close.
- Outcome of the stage is an Offer to Connect in accordance with The Rules.
- Decision needs to be made by You prior to this stage whether to go to Stage 3 OR straight to Stage 4.
- All project cost inputs are finalised and converted to monthly/annual charges for the Offer to Connect.
- TransGrid move through internal governance procedures to make the offer. You should be preparing your governance in parallel.
- Funded by you under CINA arrangement. (approx. \$200k)

Stage 4 – Offer to Connect

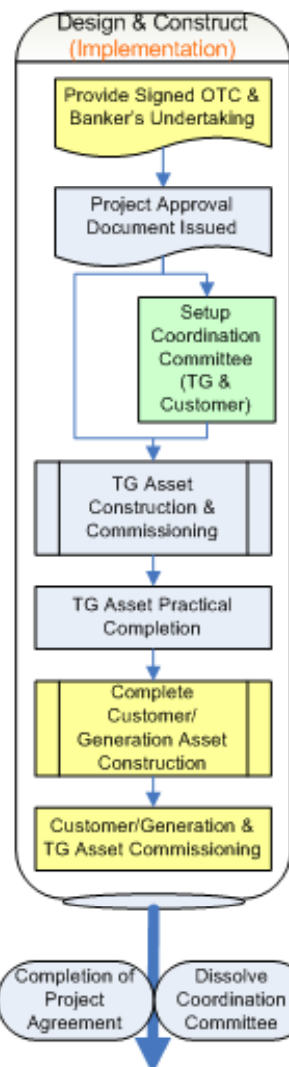


Proponent Acceptance of the Offer



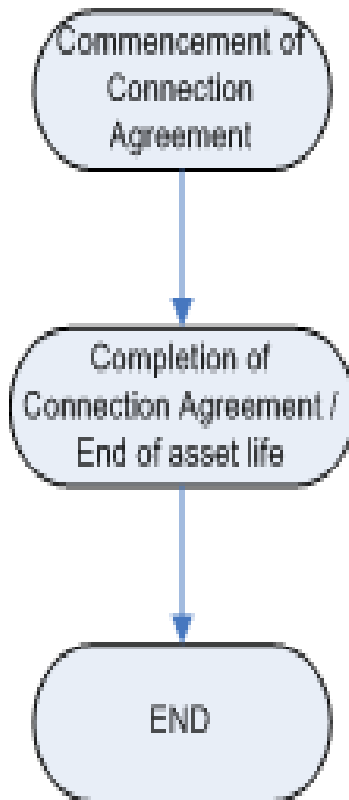
- Offer made subject to acceptance by You.
- Standard acceptance window of 3 months to allow for Your governance.
 - Preference would be to shorten this window if possible.
 - May be opportunities to de-risk with \$ benefits for shorter window.

Design and Construct - Implementation



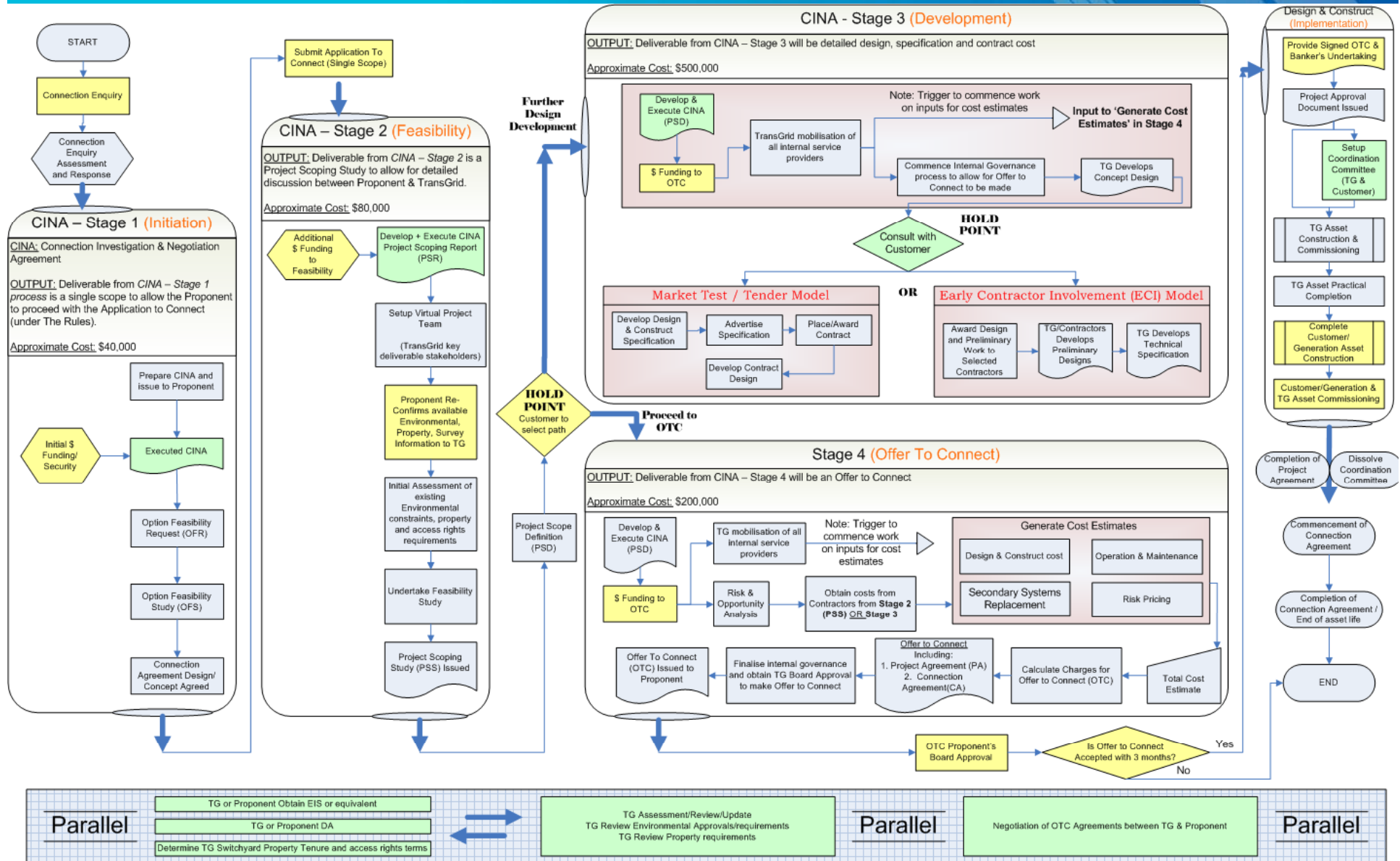
- Executed agreements.
- Project Agreement on foot and clock starts ticking for delivery.
- Coordination Committee set up with delegates from You and from Us to provide commercial oversight/governance of the construction project.
 - Provides visibility and transparency.
 - Works separately, but in conjunction with the operational work groups.

Connection Agreement – Operation and Maintenance



- Works commissioned.
- Project Agreement ends.
- Coordination Committee dissolved.
- Connection Agreement comes on foot.
- Charges commence.
- Ongoing operation and maintenance of asset.

Full Process Map



Questions?

- Copies of the full process map are available from the Customer team
- The process will continue to evolve
- Got any questions?
- Ask now or contact us later